FREE Training!
No Cost to Attend
9:00 AM Networking & Registration
9:30 AM - 12:30 PM Workshop
FRIDAY, JANUARY 17TH

Don’t Miss This Event! Here are just a few of the things you’re guaranteed to learn in this 1/2 day workshop:

- Tools to **recommit and re-energize** your career; **fall in love with real estate** again.
- Strategies to dramatically increase your business by **serving, not selling**.
- How to apply the #1 secret to being in total control of every listing appointment.
- The secret to **NEVER be at a loss for words again**, without using memorized scripts. (This one technique will dramatically increase your production.)
- The 4 steps to a successful listing appointment and **list 3 out of 4 appointments you attend**.
- How to **show a buyer 5-7 houses** and write a contract the first time you take them out.
- **Get more listings** by **coaching instead of closing**.
- **5 specific techniques** you will use over and over again to get your sellers to **list their house at the right price**.
- Access the secret to calling FSBOs and Expireds **without fear**.
- **Generate 1 listing appointment for every 3 calls** without sounding like a pushy salesman.
- Create an **incredible customer service experience**.

Everything You Need to Generate NOW Business!

**FREE BONUS GIFT!**

To All Attendees Who Pre-Register!
A $59 Value! Loaded with tips, techniques and strategies to generate thousands of dollars in commissions.

Don’t Miss This Half-Day Workshop Featuring International Speaker, Best Selling Author & Real Estate’s Leading Listing Inventory Expert...DARRYL DAVIS

**Friday, January 17, 2020**
Greater Albuquerque Association of REALTORS®
1635 University Blvd. NE
Albuquerque, NM 87102
Seminar Tuition: $59 FREE - Paid for by Our Sponsor! For information Call 1-800-395-3905

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